

Louis Grabowski, EDBA.

Executive Doctoral Program: Georgia State University

EDBA Conferred: 2012

Discipline: Organizational Development, Decision-Making, Nonprofit Organizations, Real Estate

Method of Research: Qualitative, Mixed Methods

Practitioner Experience:

Dr. Louis Grabowski works with the Kennesaw State University Foundation. For 30-years prior to this, he was a co-founder, executive and part owner of a full service, regional commercial real estate firm.

Dissertation Focus: Combining his experience in real estate and nonprofits, Louis studied the process of major real estate decision-making in several nonprofit organizations through the lens of the Actor Network Theory (ANT). The analysis uncovered the interweaving of bounded rational and political processes, the roles played by human and non-human actors (such as feasibility studies, renderings, budgets, and plans), and the acceptable, but fragile outcomes. His study demonstrated the value of using ANT to understand how heterogeneous actors come together in networks of aligned interests when nonprofits engage in complex decision-making and offered lessons that can aid nonprofit managers and their boards in this process.

Area of Expertise: As both an executive and owner of a medium-sized company for many years, Louis has deep practical experience in all aspects of management, organizational development, and, most specifically, real estate. Academically he has studied and advised organizations in these same areas using an evidence-based approach and frameworks including social network, balanced scorecard, and competing values theories, publishing articles in both peer-reviewed nonprofit and real estate journals.

Professional Appointments: Louis is currently a vice president with the Kennesaw State University Foundation. Before that Louis helped to start-up, owned and managed a medium-sized firm in the Southeast which developed close to \$1 billion in commercial real estate assets. In addition, during his career he has worked in real estate syndication, as an analyst for Intel Corporation and in marketing for Great West Life Assurance Company.

Board Positions: Louis is on the board of Right in the Community, a nonprofit organization dedicated to serving the developmentally disabled. He has been active with Open Hand, a nonprofit serving home-delivered meals and nutrition education to help people prevent and better manage chronic disease. He is currently on the Steering Committee of the World Affairs Council of Atlanta and has worked in the Urban Land Institute's Technical Assistance Program helping to find creative, practical solutions to issues faced by urban, suburban, and rural communities. He is a licensed Georgia Real Estate Broker.

Dr. Louis J. Grabowski holds an Executive Doctorate in Business from Georgia State University, a MBA from University of California-Berkeley and a BA in International Relations from Stanford University.